

Tender Reference: Rate Contract for providing AI Based Live CCTV Surveillance at Strong Rooms, Live CCTV Surveillance during Examinations and GPS Tracking Logistical Solution - EdCIL/CCTV & GPS/2022 dated 06.01.2023

Pre-Bid Queries Reply

S. No.	Chapter No.	Page No	Clause as per TENDER	Clarification Sought	Reply
1	6	27	<p>Payment Terms: 6.2.1 100% payment to the successful bidder shall be made in Indian rupees as per the following schedule. (a) 50% of the total project cost after successful installation & commissioning of required Hardware & Software in the required Exam centres alongwith stage completion certification from EdCIL's end client. (b) Balance 50% of the project cost within 15 days from submission of final invoice alongwith final work completion certification from EdCIL's end client.</p>	<p>Kindly revise this clause as below: a) 75% of the total project cost after successful installation & commissioning of required Hardware & Software in the required Exam centres alongwith stage completion certification from EdCIL's end client. (b) Balance 25 % of the project cost within 7 days from submission of final invoice alongwith final work completion certification from EdCIL's end client.</p>	No change.
2	1	7	<p>1.1 Offline Submissions: The bidder is requested to submit the following documents offline to the under mentioned address before the start of Public Online Tender Opening Event in a Sealed Envelope at the address</p>	<p>Request to kindly share the details of address to submit the offline documents.</p>	<p>The off-line documents mentioned in the tender document be submitted to General Manger (OTAS) EdCIL (India) Limited 18A, Sector-16A, Noida – 201301 (U.P.)</p>

3	4	22	<p>4.4.7 Liquidated Damage: If the delivery is not made within the due date for any reason under the control of the successful bidder, the EdCIL reserves the right to impose Liquidated damages (LD) @ 1% plus GST per week effective from the date of issuance of work order and the maximum deduction of 10% of the assignment value. The LD shall be applied only on the portion of items not delivered within the stipulated time period for reasons under the control of the supplier. Applicable GST on LD amount would also be charged additional.</p>	<p>Request to kindly restrict the maximum limit of penalty to 5% of the total order value .</p>	<p>The Liquidated Damage may be read as under:</p> <p>If the delivery is not made within the due date for any reason under the control of the successful bidder, the EdCIL reserves the right to impose Liquidated damages (LD) @ 1% plus GST per week effective from the date of issuance of work order and the maximum deduction of 5% of the assignment value. The LD shall be applied only on the portion of items not delivered within the stipulated time period for reasons under the control of the supplier. Applicable GST on LD amount would also be charged additional.</p>
4	Chapter 6; S.no 6.2.1	27	<p>Payment Terms: 6.2.1 100% payment to the successful bidder shall be made in Indian rupees as per the following schedule. (a) 50% of the total project cost after successful installation & commissioning of required Hardware & Software in the required Exam centres alongwith stage completion certification from EdCIL's end client. (b) Balance 50% of the project cost within 15 days from submission of final invoice alongwith final work completion certification from EdCIL's end client.</p>	<p>To manage such a big project, a lot of Hardware inventory along with Cloud Infrastructure would be required and all of these require advance payments to be made to respective OEMs. Hereby, we would request to amend the payment clause as below: 1. 50% of the total cost of the project as mobilization advance along with Letter of Award 2. 20% of the total cost of the project as second installment on completion of CCTV installation work at strong rooms/ submission of physical audit report. 3. 15% of the total cost of the project</p>	<p>No change.</p>

				as 3rd instalment immediately after go-live of integrated command control centre.	
				4. Balance 15% of the total cost of the project as final instalment after completion of project.	
5	Chapter-4 , Clause 4.2.1 , Point no-2	As per RFP, Page No-18	The Bidder should have an average annual turnover of INR 25 Crores during the last three financial years i.e. 2019-20, 2020-21, 2021-22.	Kindly request to relax this clause and consider bidder should have Average Annual Turnover of 12-15 Crores during the last three financial year.	No Change. Bidder has to qualify the minimum financial turnover criteria to showcase its Financial capability to handle large value projects.
6	Chapter-4 , Clause 4.2.1 , Point no-5	As per RFP, Page No-18	Bidder should have working experience of atleast 3 different states in India	Kindly request this clause is to be relaxed. Mandatory 3 different states' experience is making this a restricted bid .	No Change. EdCIL operates with PAN India clients and this clause is to ascertain the multi-state experience of Bidder.
7	Chapter-4 , Clause 4.2.1 , Point no-9 (6)	As per RFP, Page No-19	OEM of IP CCTV cameras should have supplied at least 1,30,000 IP CCTV cameras in a single PO during the last 05 years to any State Govt. / Central Govt. / Public sector undertaking in India, as on bid submission date.	Please clarify the reason for this clause. This criteria making this is a restricted bid .	No Change. EdCIL conducts large scale examination on a PAN India basis and many times these exams happen concurrently. Therefore, an OEM should have the distinguished ability to deliver large scale orders in a short time span, so any last minute supply chain issues can be mitigated.
8	Chapter-4 , Clause 4.2.1 , Point no-9 (2)	As per RFP, Page No-19	OEM of CCTV should be a company registered in India since last 10 years with manufacturing in India since last 5 years and having Annual Turnover of INR 600 crores or above	Kindly request to relax this clause and consider having Annual Turnover between 100-300 cr.	No Change.

9	Chapter-4	As per RFP, Page No-19	OEM Authorization	Please clarify Can OEM authorise/Provide MAF to more than one Bidder.	Yes, MAF should be issued directly by respective OEM for (CCTV, NVR, VMS, UPS, Networking components) on their Letter Head and Contact details of Authorized Signatory of OEM should be mentioned clearly for verification purpose.
10	CHAPTER 4	19	4.2.1 (The Bidder should have an average annual turnover of INR 25 Crores during the last three financial years i.e. 2019-20, 2020-21, 2021-22.)	Kindly allow upto 5 crore of Average Turnover for last 3 financial years. As we have seen that the value of this type of services were come under 10 crores in project wise manner. And as per the MSME clause, MSME enterprises will have relaxation in Prior Turnover/Experience as per rule 160 (i) (a) of GFR, 2005. We have attached the document for further justifications. We are MSME enterprises. Kindly consider it.	No Change. Bidder has to qualify the minimum financial turnover criteria to showcase its Financial capability to handle large value projects.
11	CHAPTER 4	20	OEM Criteria:	As we have seen that in entire tender, EDCiL aske for hiring of services and not for the SITC for project. So, in this case the product / OEM may vary depends upon the availability of product. Hence, it is requested to cancel this criteria or you may put as the product should be of OEM leading brands.	No Change. EdCIL conducts large scale examination on a PAN India basis and many times these exams happen concurrently. Therefore, a credible OEM with distinguished ability to ensure availability of product at any given time is required.

12	Chapter 4	18	The bidder shall be a Public/Private Limited Company registered under the Indian Companies Act 1956 or 2013 of GOI /Proprietorship/ Registered Partnership Firm and under existence in India for last 5 years as on day of bidding. Consortium / Joint venture bid not allowed.	Request you to kindly allow the companies under existence in India for last 3 years as on day of bidding.	No Change.
13	Chapter 6	18	Bidder should have working experience of . at least 3 different states in India . and at least one work order of Rs.1 Crore project value for the provision of CCTV Surveillance of candidates in Examination based projects, for any Central/State Government Department and/or Central/State PSU during the last 7 years as on day of bidding.	Kindly allow the work experience from private departments as well.	No Change.
14	Chapter 4	18	The Bidder should have an average annual turnover of INR 25 Crores during the last three financial years i.e. 2019-20, 2020-21, 2021-22.	Request you to kindly allow Turnover and Experience exemption for MSME's and Start-up's.	No Change. Bidder has to qualify the minimum financial turnover criteria to showcase its Financial capability to handle large value projects.
15	Chapter 6	27	<i>Payment Terms:</i> 6.2.1 100% payment to the successful bidder shall be made in Indian rupees as per the following schedule. (a) 50% of the total project cost after successful installation & commissioning of required Hardware & Software in the required Exam centres alongwith stage completion certification from EdCIL's end client. (b) Balance 50% of the project cost within	In order to handle this project ,the payment terms need to be revised to manage the inventory and releasing advance payment to equipment manufacture's : <i>Request to amend the payment clause as below:</i> a) 50% of the total cost of the order as mobilization advance along with work order. b) 20% of the total cost of the order on	No change.

			15 days from submission of final invoice alongwith final work completion certification from EdCIL's end client.	completion of installation work at strong rooms/ submission of physical audit report.	
				c) 15% of the total cost of the order as immediately after implementation of integrated command control centre. d) Remaing15% of the total cost of the order after completion of project.	

For & on behalf of EdCIL (India) Limited


(U.S. Gaikwad)

General Manager (OTAS)